



VENTUS FOR ELECTRICAL CONTRACTORS



Vertical Market Software is a leading provider of integrated software solutions for electrical contractors in the commercial, industrial, wiring/cabbling, communication and security industries. Ventus, the latest reiteration of Vertical Market Software's solution, provides all of the necessary tools which enable your business to experience greater collaboration, visibility and profitability. With Ventus, you will find increased collaboration among all areas of the business, and seamlessly integrated functions such as service management, dispatch, job costing, and equipment management. Also, gain greater accessibility to documents and reports, while enhancing visibility to ensure you are always making the right business decisions. With an intuitive and user-friendly solution, Ventus provides all the necessary tools for a more efficient, integrated and profitable electrical contracting business.

WITH VENTUS, YOUR ELECTRICAL CONTRACTING BUSINESS WILL ACHIEVE:

COMPLETE COLLABORATION

Many electrical companies still operate using various software combined with manually entered data. With information spread out across multiple platforms, the risk of data loss, duplicate entries and double billing is heightened. This leads to a lack of collaboration across the business.

Through Vertical Market Software's fully-integrated electrical contractor solution, you can now unify all the functions of the business, including accounting, service management, dispatch, job costing, equipment control and document management into one centralized location. In addition, through mobile, enable technicians to access important information directly from the field. With a more collaborative and integrated solution, Ventus allows technicians to reduce manual entry, leading to decreased billing cycles.

INCREASED ACCESSIBILITY

Keeping track of work orders, customer signatures, invoices, and checklists is extremely difficult as these items are susceptible to loss or incorrect entry. Paperwork from a variety of technicians may also pile up, adding more time needed to input data, which can ultimately increase the overall billing cycle.

With Ventus, gain greater accessibility to important documents, and view them electronically. With Docu, Vertical Market Software's integrated document management solution, you can now replace paper files with electronic versions, and automatically store documents and reports to customers, jobs and service tickets. Built with the latest technologies, the complete Ventus enterprise software solution provides businesses with easy-to-use software interfaces, reducing the time required to train employees and enter data.



ENHANCED VISIBILITY

Without a fully-integrated and automated system, it is difficult to gain an accurate picture for how your electrical contracting business is performing. Furthermore, keeping track of technician utilization is difficult, which prevents businesses from making the most profitable decisions.

By taking advantage of the Ventus' all-in-one software solution, you can gain greater insights into how each part of the business is performing, in real time. With access to information regarding everything from technician productivity to detailed inventory, costing, and equipment utilization reports, it is much easier to make the right business decisions.

KEY FEATURES FOR ELECTRICAL CONTRACTORS

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| SERVICE DISPATCH | <ul style="list-style-type: none">• Accurately manage your technician schedules and maximize technician utilization• Reduce billing cycles with field mobile invoicing for technicians• Plan ahead and avoid scheduling errors with the 90 day job scheduling board• Complete calls off the board for billing purposes• Automatically attach POs to work tickets |
| JOB COST | <ul style="list-style-type: none">• Quickly and efficiently produce, duplicate and customize estimates for new jobs• Drill down into all aspects of the job by user-defined criteria such as division, phase, sub-phase and cost indicator, allowing you to make it as detailed or generalized as you like for costing purposes• Automate your AIA progress billing with auto-generated G702 and G703 forms |
| EQUIPMENT CONTROL | <ul style="list-style-type: none">• Stay ahead of maintenance tasks and minimize last-minute breakdowns by utilizing our component tracking, maintenance alerts and maintenance histories• Equipment control software supports multiple billing rates per unit, charging directly to jobs and billing customers through rents |
| DOCUMENT MANAGEMENT | <ul style="list-style-type: none">• Replace paper filing systems with electronic versions• Automatically store documents and reports• Simplify your daily workload and eliminate wasted time searching for paper documents |
| ETIME | <ul style="list-style-type: none">• Provide employees with the ability to time stamp service tickets• Accelerate payroll processes by allowing employee work hours to be entered through mobile, eliminating unnecessary trips to the office |
| REPORTING | <ul style="list-style-type: none">• Achieve real time business intelligence by utilizing Microsoft's SQL database technology• Utilize third party reporting tools like Crystal Report and MS SQL Server Reporting Services or export data directly to Microsoft Excel or PDF |